The Situation of Wood Supply and Demand in Japan since the Great East Japan Earthquake and the Trend of the Japanese Wood Market in Recent Years



The 3rd Japan-China Wood and Wood Products Trade Review Conference November 30, 2011

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Agenda

- 1.Brief overview of Japanese wood supply and demand and wood trade
- 2. The Great East Japan Earthquake and its influence
- 3. Topics in recent wood market
 - Japan's wood market responding to quality and the environment



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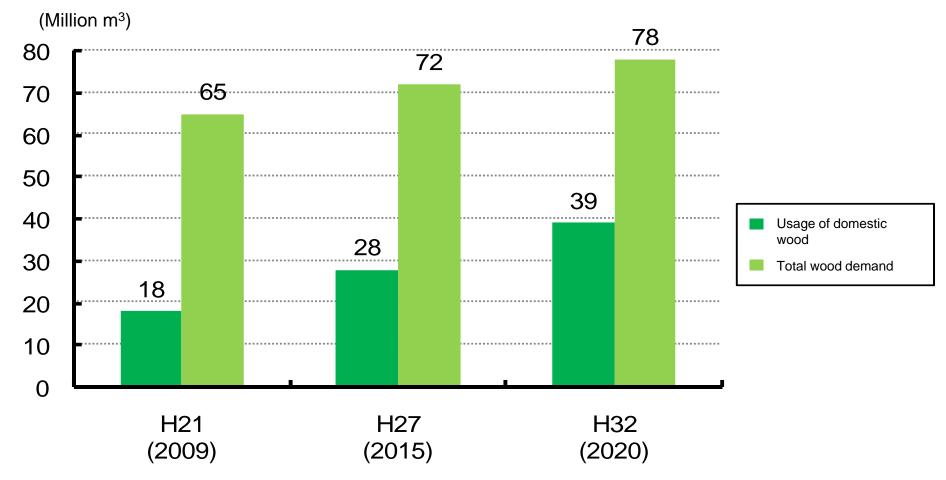
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1. The Situation of Wood Supply and Demand in Japan since the Great East Japan Earthquake

Target of Wood Usage and Forecast of Total Wood Demand Shown in the "Forest and Forestry Basic Plan"





Note: Figures for Year 2009 are actual figures, and for Years 2015 and 2020, "usage of domestic wood" is shown in target figures and "total wood demand" in forecast figures.

WOOD PRODUCTS IMPORT FROM CHINA TO JAPAN

						(Unit: m3)					
		2004	2005	2006	2007	2008	2009	2010	2 0 1 1 Jan~Sep	'11/10	
	Softwood	3,073	2,918	1,717	1,760	1,620	1,862	1,257	622	-37.7	
Logs	Hardwood	7,874	5,768	4,083	4,746	3,248	3,835	3,453	1,347	-59.9	
4	Total	10,947	8,686	5,800	6,506	4,868	5,697	4,710	1,969	-54.8	
	Softwood	117,036	142,622	146,176	131,303	100,149	109,338	96,346	79,072	+8.0	
Sawn Lumber	Hardwood	137,540	124,096	130,308	113,198	95,753	75,532	92,946	84,707	+31.4	
Lumber	Total	254,576	266,718	276,484	244,501	195,902	184,870	189,292	163,779	+18.9	
	Ordinary	191,063	219,091	323,389	273,516	254,993	147,075	263,871	297,468	+51.5	
Plywood	LVL	143,053	184,095	298,858	394,826	346,111	262,247	336,541	335,907	+35.5	
	Total	334,116	403,186	622,247	668,342	601,104	409,322	600,412	633,375	+42.5	
Particlebo	ard	723	512	697	771	1,127	1,230	1,392	1,600	+57.8	
Fiberboard		16,779	17,630	20,751	23,278	18,018	16,011	21,630	16,272	+8.5	
Laminated Lumber		77,363	86,939	91,167	78,620	55,320	42,410	51,036	51,137	+35.8	
G-LAM		128,172	152,039	170,275	98,233	51,933	20,653	36,732	37,258	+35.1	
ТО	TAL	822,676	935,710	1,187,421	1,120,251	928,272	680,193	905,204	905,390	+35.6	

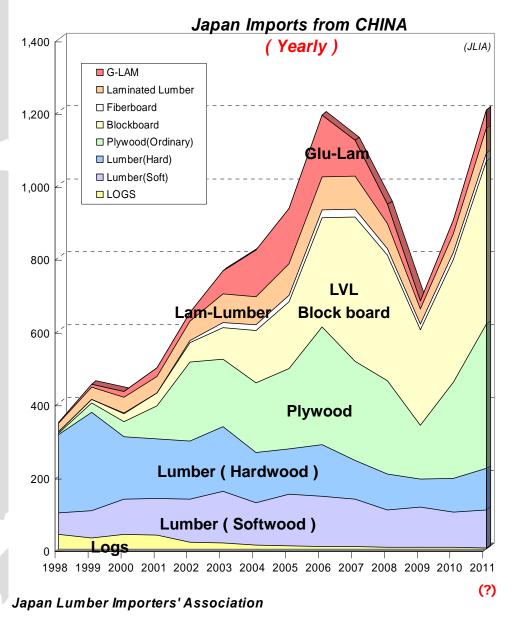
Source: Ministry of Finance, and Japan Lumber Importers' Association

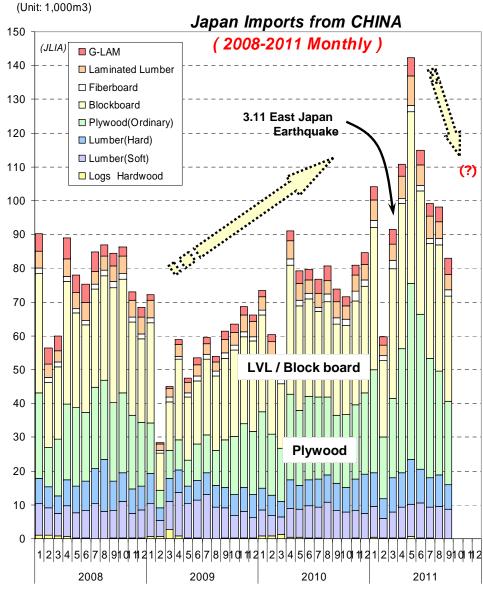
Main Usage of Plywood

Ordinary Plywood: for PACKING MATERIALS

LVL: for CORE LUMBER OF FLUSH DOORS

WOOD PRODUCTS IMPORT FROM CHINA TO JAPAN





Major Timber Imports in Japan (1,000m3)

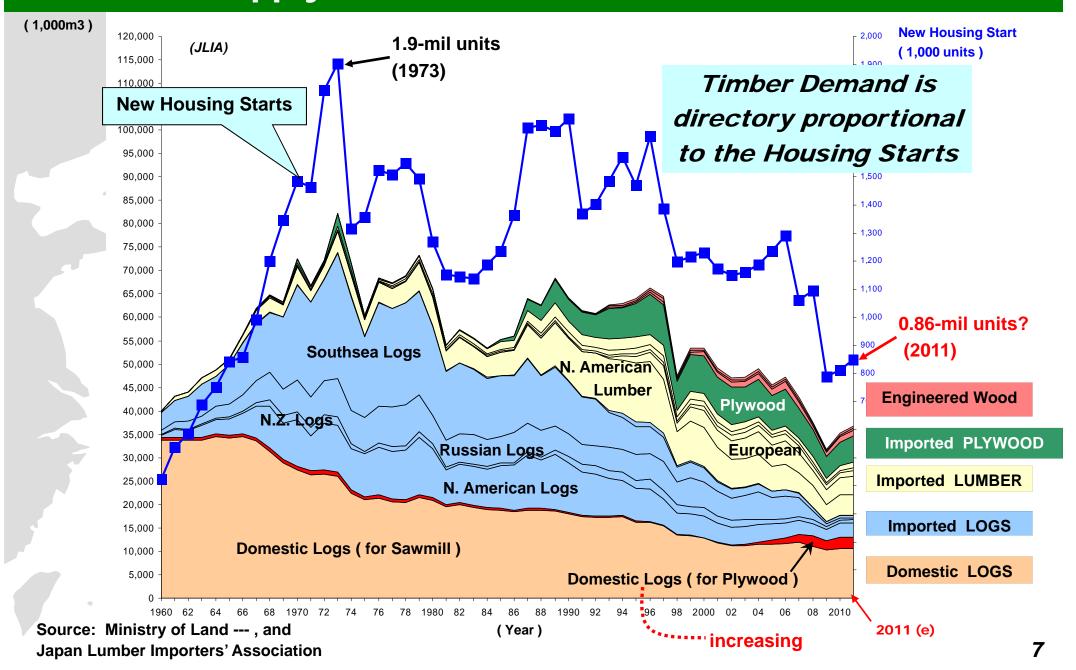
	Year	2005	2006	2007	2008	2009	2010	2 0 1 1 Jan ~ Sep
	SOUTHSEA	1,366	1,372	1,021	728	423	556	412
	N. AMERICA	3,384	3,240	3,020	2,638	2,468	2,905	2,220
	RUSSIA	4,694	4,942	3,986	1,888	650	440	284
	New Zealand	913	848	808	869	533	722	548
L	LOGS	10,391	10,423	8,861	6,148	4,091	4,637	3,474
	SOUTHSEA	543	516	450	643	537	586	489
	N. AMERICA	3,308	3,427	2,724	2,929	2,272	2,748	2,058
	RUSSIA	965	987	954	666	679	635	553
	CHILE + N.Z	437	477	463	459	245	313	298
	EUROPE	2,894	3,045	2,654	2,009	2,036	2,281	1, 914
S	AWN TIMBER	8,147	8,451	7,244	6,708	5,768	6, 563	5,313
	PLYWOOD	4,570	4,881	4,008	3,560	2,844	3,130	2,871
	Glue-LAM	670	806	642	404	457	564	509
	M. D. F.	519	471	588	411	348	415	351
	PB / OSB	391	461	453	403	354	406	430
	TOTAL	24,689	25,493	21,796	17,633	13,862	15,716	12,948

2011 Forecast	'11/'10 %
535	-3.8
3,023	+4.1
348	-21.0
721	-0.2
4.642	+0.1
632	+7.8
2,787	+1.4
689	+8.5
415	+32.6
2,456	+7.7
6,979	+6.3
3,531	+12.8
625	+10.7
460	+10.7
490	+20.6
16,727	+6.4

Source:

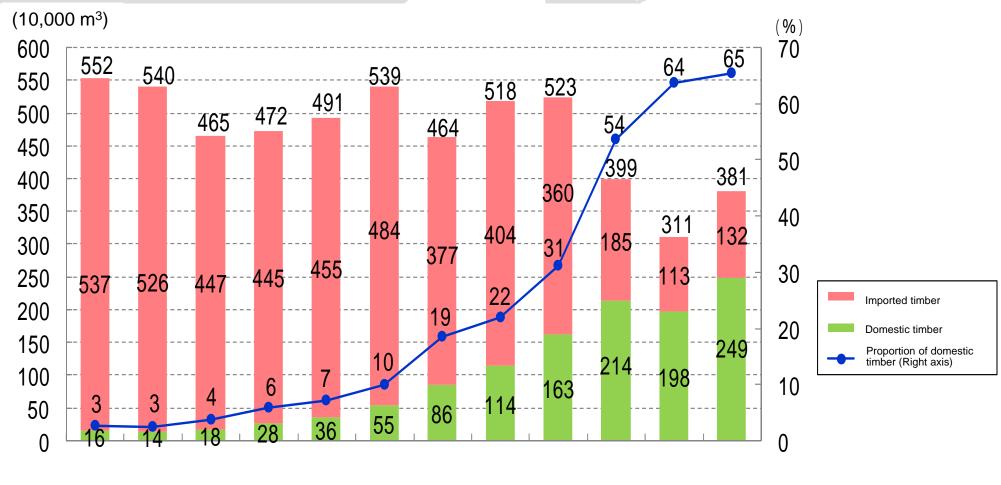
Dropped 46% Increasing +20%

Total Supply of Wood & Wood Products in JAPAN



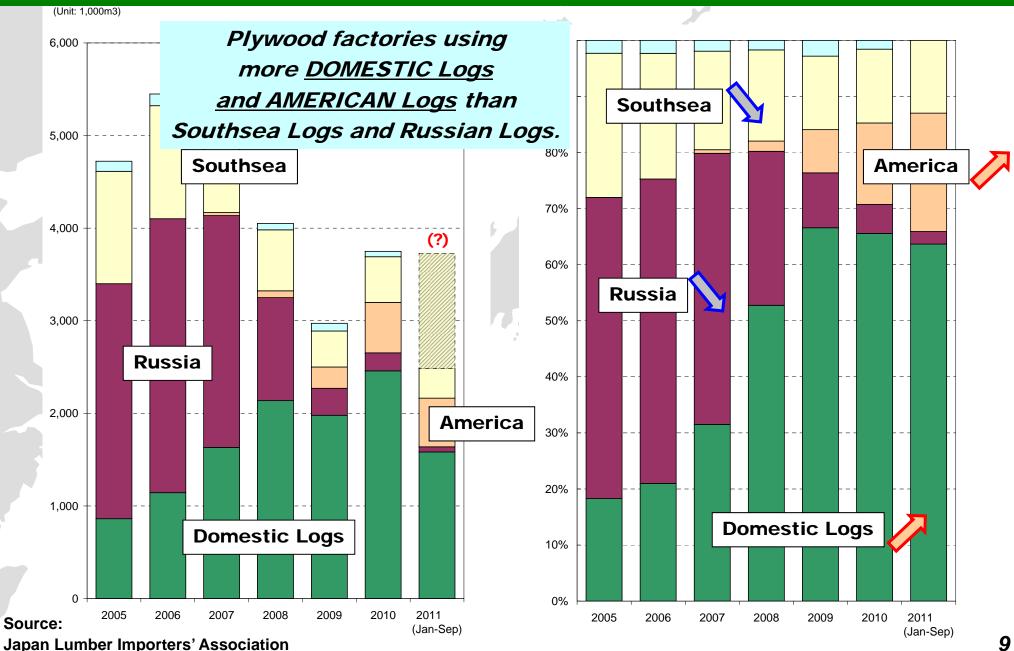
Transition of Domestic Timber Supply to Raw Materials for Plywood



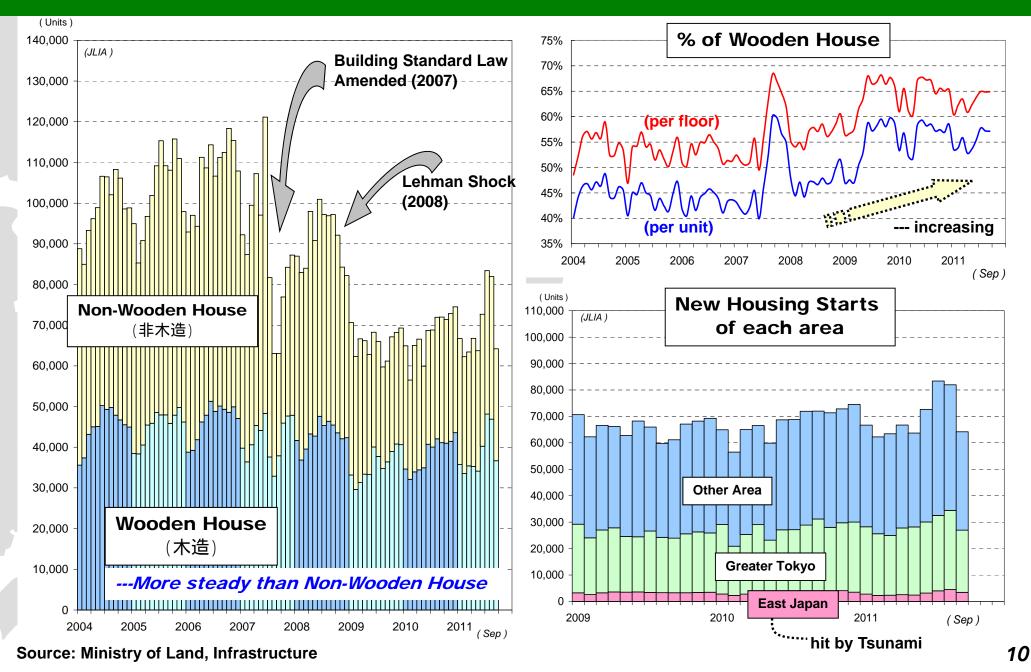


(1999)(2000) (01) (02) (03) (04) (05) (06) (07) (08) (09) (10)

Total Logs Supply for PLYWOOD manufacturing in Japan



NEW HOUSING STARTS IN JAPAN





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The Situation of the Forestry-Related Damages by the Great East Japan Earthquake



Contents of damage	Damage amount (in million yen)
Forest land devastation (429 places)	23,800
Land conservation facilities (253 places)	114,600
Forest road facilities etc. (2,600 places)	4,100
Forest damage (1,065 ha)	1,000
Wood processing and distribution facilities (112 places)	50,800
Special forest product production facilities etc. (470 places)	2,500
Total	196,700

Note: Colored parts indicate the prefectures where earthquake damage was confirmed (14 prefectures), and in particular, the red color indicates the three prefectures where the damage was especially large.

(Case) Damage to Seaside Protection Forest in Rikuzen-Takada City



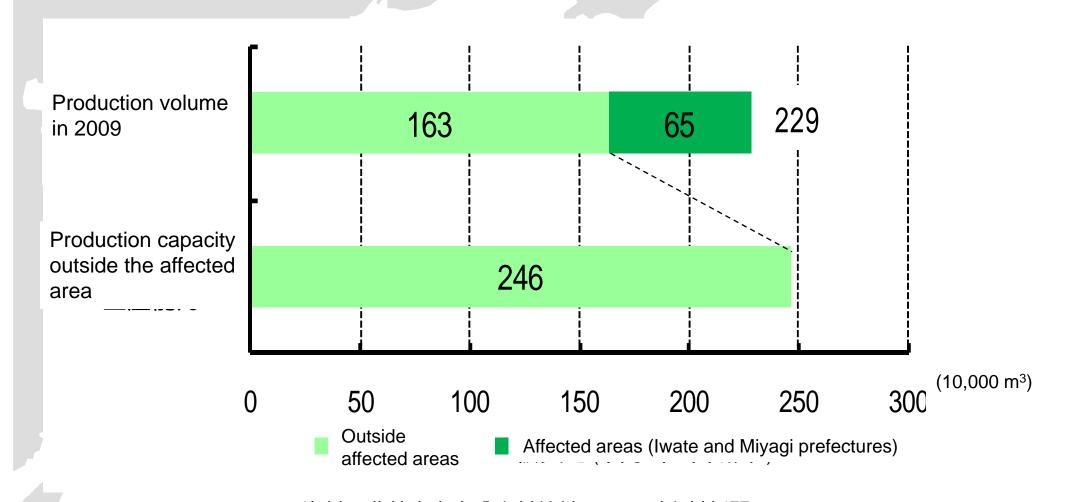




In Rikuzen-Takada City, Iwate Prefecture, their seaside protection forest suffered devastating damage from the tsunami caused by the Tohoku District-Pacific Ocean Earthquake (the Great East Japan Earthquake).

Plywood Production Capacity and the Affected Factories' Production Volume





Source: "Timber Statistics" by the Ministry of Forestry, Agriculture and Fisheries, the Japan Forest Products Journal.

Note: Production volume in the affected areas is estimated based on the demand for the raw materials for plywood.

Plywood Factory

< at the time of Tsunami >















Rotary Lathe

< at the time of Tsunami >

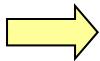




< after recovery >









< at the time of Tsunami >

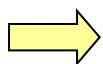














< at the time of Tsunami >

Cold-Press

< after recovery >

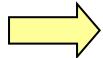






Hot-Press







Plywood Factory Resumed Operation

A Plywood Factory hit by Tsunami has resumed operation on 24 June, 105days after the earthquake,



and the factories re-applied for the inspection to Japan Plywood Inspection Corp. to be authorized again by "JAS" according to the law.

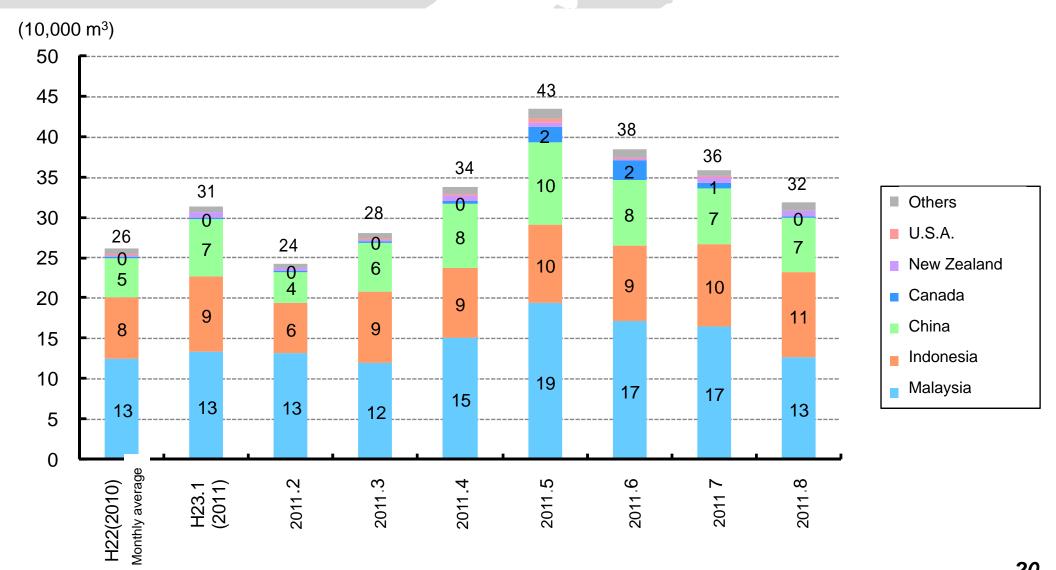


セイホク



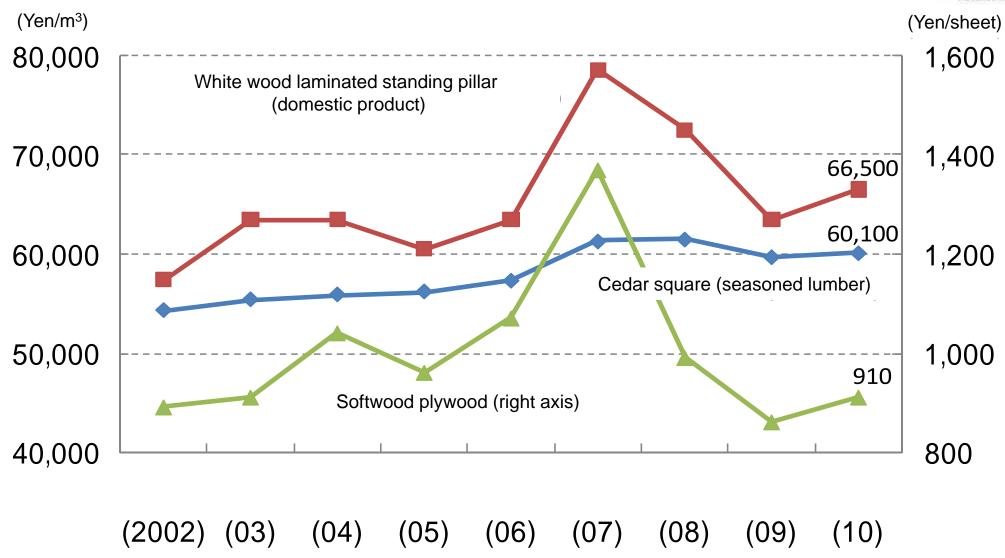
Transition of Plywood Import Volume





Transition of Product Prices

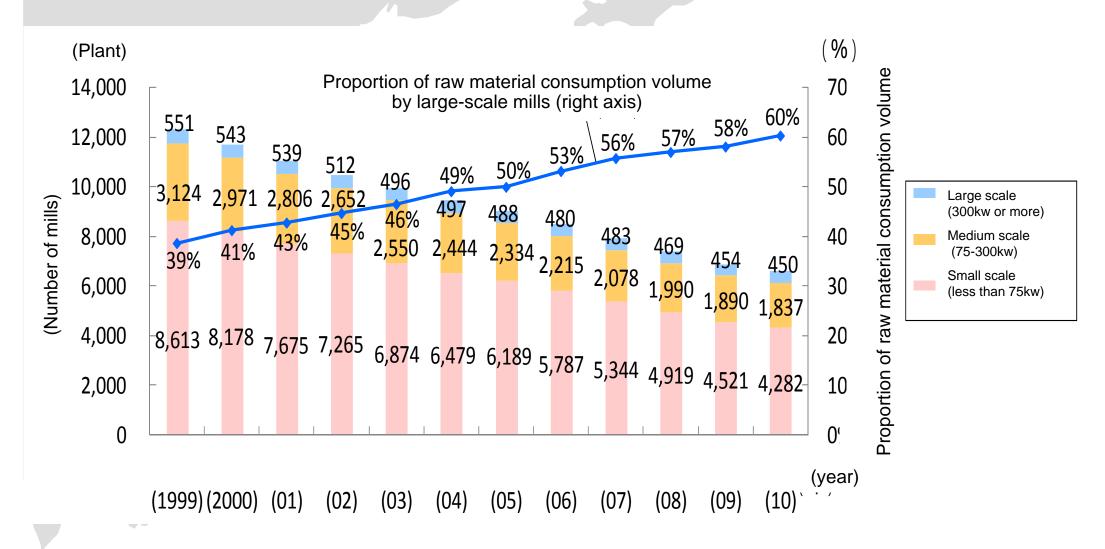




Source: "Timber Prices", the Ministry of Agriculture, Forestry and Fisheries

Transition of the Number of Sawmills and the proportion of Raw Material Consumption Volume by Output Scale







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"JAS" and "Legality" are required to Government Projects

01 Oct. 2010



The government has also confirmed to acquire "JAS"
Structural Lumber for wood based governmental buildings.

The government
has enforced a law
to promote utilizing
wood for public
buildings,

and notified that
the Wood Products
to be used shall
require Legality
(& sustainability)
Certification.



Ministry of Land, Infrastructure, Transport and Tourism (MLIT)

"JAS" is required for Structural Lumber

"JAS" Structural Lumber

are recommended, not only for governmental

private housing. Especially

projects, but also for

"Long-Life-Quality-Housing" requires JAS absolutely, since governmental financial support are promised for

private housing.

"JAS" required for Structural Lumber

To maintain the reliability of "JAS" standard,
Japanese Government is concerned seriously

about the falsified JAS plant certificate, or a fake JAS mark.

刊 木 ; "JAS" standard is required by the government and private housing industry as well, not only for Domestic Lumber but also Imported Wood Products.

Japanese Importers acquiring CoC certificate

2010.3.31

"Japan Lumber Importers'

Association (JLIA)"

announced to place

emphasis on

importing GOHO-

Wood, in view of the policy of the

government as well

as private sector.

More Importers are acquiring CoC Certificate to promote "GOHO-Wood" in Japan.

Japan Trading Houses acquiring FM & CoC certificate

木

RUSSIA

平成23年10月15日

JAPAN

Papua

New Guinea

Japanese trading Houses are

requiring Forest Management

Certificate and CoC Certificate

(FSC) in Japan and overseas joint-venture projects as well.

|林経営から合板販売まで認証連鎖

13 JAN 2010



Overseas Suppliers acquire CoC certificate



Overseas suppliers (such like Canada and U. S. A.) have also obtained CoC certificate (PEFC) to supply the certified lumber (GOHO-Wood) for Japan market.



配証材を

ん幅広い に幅広い MM 中間されのの 中間されのの 中間されのの がは、選 がは、選 がは、選 がは、選 がは、選

Japan Manufacturers acquiring CoC certificate



平成23年6月22日 日 製品差別化と将来性を考慮 =東京ボード工業= **Particleboard**

factory

を希望する

浅井合板工場

Japanese manufacturers (Plywood, Particleboard etc.) intend to obtain CoC Certificate to meet the market requirement in relation to the environmental issue.



Timber Procurement Policy of Housing Companies

(1) 平成23年3月8日 火曜日

平成23年10月26日

水曜日

Higashi Nihon House

日

Target: 100% Legality certified timber until 2013.

|2万小/Cとなった。

Mitsui Home



88% of Dimension Lumber are CoC certified at present,

and aiming 100% sustainable wood until 2016.

More ECO / Green-Products to Japan Market

Asahi Wood-Tec

2年2月16日 火曜日

Markey

Panasonic Group

Misawa Homes



Asahi Wood-Tec:
Announced to achieve
100% ECO-FLOOR
by March 2012.

Using not only FSC-CoC certified plywood from Indonesia and Falcata plywood,

but also PEFC-CoC certified plywood from Malaysia & poplar/ Eucalyptus/ Kamerere plywood as well.

イン ディー台版よりも30%
ティ 近く軽量となり、現場
フォ 作業性の良さと運賃負
出さ 担力の高さに評価が出
州木 てきた。いずれの台板
にも再割MDFを張り
収を 合わせ、耐久性、安定
性を担保させている。
「社は、今後の台板
にも再割MDFな
の口 ど木質ボードやMDFな
の月 明済みはか)との復合
材合板を日本)との復合

Panasonic Group "GUIDELINE"

(made in cooperation with WWF Japan)

No.1 Category: (First Priority)

FSC certified, or otherwise certified

by other *forest certification system*.

And, the reused timber like PB.

No.2 Category: (Conformable)

Legality of the harvest verified, or company certification under association authorization.

No.3 Category: (to be eliminated)
Legality not confirmed.

Panasonic Denko aims 100% of eco- friendly materials for wooden floor within the year 2011, which is now abt. 30% only.

Misawa Homes "GUIDELINE"

In 2010: Identifying fully the *Supply Source*.

In 2011: Confirming fully the *forest license/cutting permit*.

In 2014: Increase the use of timber certified by Forest Certification

System up to 70%.

Also check the appropriateness of Forest Management and the Traceability, making use of WWF Japan's "Responsible Purchasing Checklist".

Japanese Importers & CoC Certificate Holders

Japan Lumber Importers' Association (JLIA) Members only

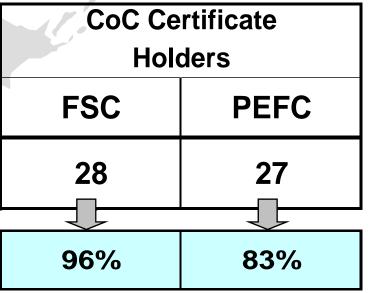
As at Nov. 2011

Regular Importers

JLIA Member Companies

47

JLIA's Share in Japan: abt. 60% (Logs, Lumber, Plywood, Engineered Wood)



Presumed share among JLIA members (in terms of M3)

Acquisition of CoC Certificate	-1	before 2006		2008	2009	2010	2011
By JLIA Members	FSC:	4	11	14	19	25	28
JLIA Wembers	PEFC:	7	10	11	17	22	27



More Importers are ready to purchase CoC certified timber from the world

Promoting the Use of "GOHO-Wood"



To <u>create and expand wood demand</u> is most important, and

we use of wood;

including the domestic wood as well as imported wood and wood products.

To promote the Wood and Wood Products in Japan, we use GOHO-Wood, the <u>Legality Verified Timber</u> and <u>FM/CoC-Certified Timber</u>.

Thank you for your kind attention !!!